



2016 ANNUAL REPORT





MESSAGE FROM OUR BOARD CHAIR



SCOTT SHOLLENBARGER,
*JA SoCo Board of Directors
Chair 2014-2016*

*Chief Financial Officer, Colorado
Springs Health Partners*



Junior Achievement of Southern Colorado (JA SoCo) found 2015-2016 to be a year of transition. After nine years we said goodbye and thank you to David Loose as our President and CEO when he retired in December 2015. Later in the year, we also said goodbye to a few other longtime staff with the retirement of Nancy Brown and Scott McGinnis. We're grateful for all their passion and service to JA. Their contributions over the years will leave a lasting impact on the wellness of the organization and the youth of Southern Colorado.

We welcomed Carrie McKee as the new leadership of JA SoCo and appreciate her excitement and drive to continue furthering its relevancy, sustainability, and impact on the community.

This year our programs and over 900 volunteers reached more than 24,000 youth in Southern Colorado spending more than 129,000 contact hours with them. Our enthusiasm in reaching young people with education and life skills around three JA pillars – financial literacy, entrepreneurship, and work readiness – increases as we near the close of our capital campaign for the Center for Free Enterprise. This simulated-city will house programs for 5th and 8th graders called JA BizTown and JA Finance Park. As my chairmanship of the JA Board of Directors comes to a close, I am greatly encouraged by the momentum we have moving into JA SoCo's next fiscal year.

Thank you to all our donors, volunteers, school teachers and administrators, and board of directors who have supported JA this year.



LEADERS

2015-2016 BOARD OF DIRECTORS

Board Officers & Executive Committee

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Colorado Springs Health Partners

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Colorado Business Bank

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Packaging Express, Inc.

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McNew & Associates

VICE CHAIR - AT-LARGE

Randy Reynolds
Berkshire Hathaway Home Services

VICE CHAIR - AT-LARGE

Barry Straub
FedEx Services

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Craig Barragry
Colorado Springs Utilities

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ANB Bank, Vice President

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FirstBank

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Lockheed Martin

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Northstar Bank of Colorado

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El Pomar Foundation

Candy Harman
Comcast Spotlight in Colorado

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American Airlines

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FedEx Services

Dr. Marc Van Ness
Marc R. Van Ness, D.M.D., P.C.

Rick Weber
Security Service Federal Credit Union

OUR THREE PILLARS

- Financial Literacy
- Entrepreneurship
- Work Readiness

Junior Achievement of Colorado is appreciative to many organizations at the local, state, and national levels for their collaborative efforts to give young people the knowledge and skills they need to own their economic success, plan for their future, and make smart academic and financial choices.

- Association for Supervision & Curriculum Development - Colorado Division
- Better Business Bureau of Southern Colorado
- Colorado Council on Economic Education
- Colorado Jump\$tart for Personal Financial Literacy
- Colorado Springs Regional Business Alliance (Colorado Springs Chamber of Commerce and EDC)
- Federal Reserve Bank of Kansas City, Denver
- HP Take Our Children to Work
- Old Colorado City Merchants Association
- Pikes Peak Area Superintendents Association
- Pikes Peak Community Initiative: Pathways to College Readiness & Success Program

67%

In a recent survey, 67 percent of JA alumni reported that the Junior Achievement experience made them realize the importance of staying in school.

OUR MISSION & IMPACT

OUR MISSION

Since 1954, Junior Achievement of Southern Colorado has been dedicated to inspire and prepare young people to succeed in a global economy. Our programs cover 46 counties throughout Southern Colorado.

STUDENT IMPACT 2015-2016



760,000 students reached since 1954



24,460 students reached in 2015-2016 school year



129,001 volunteer contact hours with students



1,113 classes

150 schools



900 volunteers

PROGRAMS

Elementary

Students in kindergarten through fifth grade are introduced to basic personal economic issues, the role of families, and social responsibility in the local economy. They examine planning decisions in a city, economic resources within states and regions, and how businesses need workers who can meet the demands of the job market. The After-School Program teaches personal financial and business skills through innovative and fun activities. The JA curriculum is designed to tie closely with state standards.

Middle School

Already focusing on the importance of school and career, programs in the sixth, seventh, and eighth grade encompass business value and decisions while reinforcing the concepts of entrepreneurship and international trade.

High School

As students' interests and needs mature, the classroom focus turns to how economics relate to their lives. They learn basic financial planning, workplace ethics and skills such as budgeting and investing. And through a sophisticated online stimulation, many get first-hand experience in running a virtual business. JA volunteers provide positive adult role models and lead students toward workforce readiness.

TOTAL STUDENTS

	AREA HEADQUARTERS		DISTRICTS		
	COLORADO SPRINGS	PUEBLO	ROARING FORK	TELLER COUNTY	TOTAL
Elementary School	8,767	6,717	2,148	1,202	18,834
Middle School	2,241	608	819	56	3,724
High School	892	600	362	48	1,902
Total	11,900	7,925	3,329	1,306	24,460

TOTAL CLASSES

	AREA HEADQUARTERS		DISTRICTS		
	COLORADO SPRINGS	PUEBLO	ROARING FORK	TELLER COUNTY	TOTAL
Elementary School	381	290	116	60	847
Middle School	90	37	38	4	169
High School	45	31	17	4	97
Total	516	358	171	68	1,113

PROGRAM IMPACT IN SOUTHERN COLORADO

Students	24,460
Education Contact Hours	129,001

JA IN A DAY

Your Business – Making an Impact
Your Company. One School. One Day.

JA in a Day is a special Junior Achievement delivery method where the full Junior Achievement set of elementary or middle school programs is covered in one day for all classes in an entire school. A school is matched with a participating company. The company's employees are provided with a complete kit of materials and training to be prepared to present the JA program during one school day.

Your Impact

Schools: 25

School Districts: 6

Companies Participating: 62



COMMUNITY INVOLVEMENT



RELEVANT CONCEPTS
& SKILLS



TEAM BUILDING



STUDENT EMPOWERMENT

Volunteer Partner Companies

ANB Bank
Andersen Enterprises
Aspen Mine Center
Aventa Credit Union
Bank of the San Juans
BBVA Compass
Benchmark Foods
Berkshire Hathaway HomeServices,
Rocky Mountain REALTORS
Better Business Bureau of Southern Colorado
Bureau of Land Management
Catherine M. Skiles, CPA, PC
CenturyLink
City of Cripple Creek
City of Woodland Park
Colorado Business Bank
Colorado Department of Natural Resources
Colorado Springs Utilities
Community Volunteers
Cripple Creek Victor Gold Mine
Cripple Creek Police Department
Daughters of Elks- Columbine Temple 1053
DSC Machining
El Pomar Foundation
Ent Credit Union
FedEx Corporation
FirstBank
Ford Motor Credit Company
GE Johnson Construction Company
Hewlett Packard Enterprise
HomeBridge Financial Services
HSBC
Junior Achievement of Southern Colorado
Junior Achievement USA
Lake George Fire Department
Lockheed Martin
McNew & Associates
Morgan Stanley
Mountain Top Cycling Club
Northrop Grumman Corporation
Northstar Bank
Northwestern Mutual Financial Network
Peoples Bank
PepsiCo
Schmidt Construction Company
Security Service Federal Credit Union
State Farm Insurance
Swiss Chalet
T. Rowe Price
Teller County
Teller County Government
Teller County Sheriff's Office
The Broadmoor Hotel
The Coffee Barn
The Perduco Group
U.S. Bank
University of Phoenix
USAA
Vectra Bank
Wal-Mart
Wells Fargo Insurance Services
Woodland Park Police Department
Woodland Park School District

VOLUNTEERS

A Step Ahead Adoption Services

Hogan, Diane (M, H-4)

Academy Mortgage Corp

Burnett, John (E)

Active Wellness

Chiropractic

Huffman, Candice (E-3)

Ameriprise Financial Services

Breglio, Carol (E-2 ,M)

Dockter, Michelle (H)

ANB Bank

Betts, Gitty (E)

Clift, Suzanne (E)

Cox, Valerie (E)

Falcon, Nadia (E)

Garrett, Jasmynne (E)

Gay, Margaret (E)

Hesselberg, Angie (E)

Lucas, Suzanne (E-2)

Medina, Stephanie (E)

Mills, Lisa (E)

Muenlbauer, Kathy (E)

Purcell, Colleen (E)

Sollers, Matt (E)

Wilson, Mailee (E)

Aventa Credit Union

Gwisdalla, Julie (E)

Kovalovsky, Karin (E)

Mendes, Shannon (E-3)

Bank of Colorado

Giovanini, Dan (M)

Bank of the San Juans

O'Neil, April (E-2)

Tripplett, Natalie (E)

Bartlett, Signe (E)

Francisco, Khit (E)

Morris, Tasha (E)

BBVA Compass

Boggs, Yvonne (E)

Kitts, Miranda (E)

McKeown, Jay (E)

Tolchin, Briana (E)

Berkshire Hathaway HomeServices, Rocky Mountain REALTORS

Reynolds, Randy (E-2)

Better Business Bureau of Southern Colorado

Liebert, Jonathan (E, H)

Bureau of Land Management

McClerman, Sarah (E-3)

CA Technologies

Moerk, Mike (E-3)

Care & Share Food Bank for Southern Colorado

Poore, Stacy (E)

Carters

Battig, Sarah (M)

CD Global Enterprise

Hendrix, Deborah (E)

CenturyLink

Appugliese, Victor (E)

Brashar, Jason (E)

Coke, Danielle (E)

Coke, Mike (E)

Davis, Kenneth (E)

Eggers, Amanda (E)

Hekkers, Andrew (E)

Huebner, Shawn (E)

Ingebretson, Rodney (E)

Johnson, Dionne (E)

Lopez, Rick (E)

Reliford, Asante (E)

Serrano, Rick (E)

Shelton, Jason (E-2)

Spears, James (E)

Waugh, Josh (E-2)

Waugh, Leslie (E)

Williams, Kevin (E)

City of Colorado Springs

Jernigan, Patrick (E)

Colorado BBQ Outfitters

MacDonald, Dan (E-11)

Colorado Business Bank

Mossman, Ted (E)

Colorado School for the Deaf and the Blind

Sotak, Wendy (E)

Waldorf, Lauren (E-5, H-2)

Colorado Springs Flea Market

Cloud, Randy (E)

Colorado Springs Utilities

Abeyta, Edie (E)

Barragry, Craig (H-2)

Grossman, Dave (H)

Hunke, Sarah (H)

McBeain, Jeremy (H)

Community Volunteers

Adams, Kim (E)

Ales, Noel (E)

Arbizanni, Velma (E)

Berntson, Jeremiah (E)

Bishop, Ann (E)

Bolduc, Sean (E-2)

Calhoun, Amanda (E-3)

Capozzoli, Betty (E)

Carmichael, Paige (E)

Cerda, Anna Marie (E)

Cunico, John (E)

Darby, Terry (E-5)

DeAngelis-Burke, Brandy (E)

DeLange, Marchell (E)

Devaney, Sharon (E)

Dusseau, Crystal (E)

Early, Shawn (E)

Ewell, Lankford (E)

Falkenberg, Anna (E)

Farmiga, Karen (E)

Forsyth, Jennifer (E)

Fortune, Jerry (E-10)

Garcia, Lynne (E)

Gentzel, Karen (E-8)

Gilchrist, Karen (E)

Graham, Lauren (E)

Granados, Sarah (E)

Hanlon, Joey (E)

Hill, Ryan (E-2)

Holzwarth, Jon (M)

Joiner, Daryl (M-4)

Jones, Andrea (E)

Keegan, Linda (M-3)

Kofahl, Dawn (E)

Krenzer, Erik (E)

Lehman, Jessica (E)

Lowe, Heather (E)

McKisic, Heidi (E)

Medina, Henry (E-3)

Merrel, Tiffany (E)

Mettler, Christy (E)

Millikan, Kerri (E)

Mosley, Ron (E)

Myers, Chet (E-2, M)

Navarro- Bowring, Maggie (E)

Nicholas, Alison (E)

Nicholas, Nathan (E)

Null, Theresa (E)

Oskvarek, Tony (E-2)

Page, Pete (E-4)

Pepper, Carol (E-2)

Prinsen, Sherri (M)

Ratey, Karim (E)

Rector, Tim (H-2)

Rivers, Sandra (M)

Roeglin, Jackie (E)

Romero, Andrea (E-2)

Rose, Jenna (E)

Scarpella, Colleen (E-2)

Schnelker, Jamie (E-3)

Schultz, Ben (E-1)

Schwindt, Kathy (E-2)

Shaw, Carolyn (M)

Shaw, Eric (M)

Shaw, John (M)

Skinner, Eric (E)

Slomka, Jolene (E)

Smith, Jill (E-2)

Stanley, Bill (E)

Stark, Brad (M)

Sullivan, Debra (E-3)

Taylor, Beth Ann (E-2)

Thayer, John (M)

Trevillian, Kyle (M)

Volmar, Crystal (E)

Wade, Colleen (E)

Walker, Angela (E)

Walsh, Christy (E)

Witham, Michael (E)

Witham, Mike (E)

CSU Pueblo

Toma, Tami (E-3)

Daughters of Elks - Columbine Temple 1053

Collick, Christine (E)

Davenport-Campbell,

Deborah (E)

Hopson, Sherri (E)

Jackson, Audrey (E)

Jones, Carolyn (E)

Jones, Natalyn (E)

Mathis, Shirley (E)

Potts, Shirletta (E)

El Pomar Foundation

Albert, Samantha (E)
Brown, VJ (E)
Johnson, Kaitlin (E)
Scott, Suzanne (E)
Stefanec, Hillary (E)
Tutt, Davis (E)

El Toro Aburrido LLC

Gallego, Juan Maria (M, H)

Ent Credit Union

Costello, Jennifer (M-2)
Kirk, Christa (E)
Velie, Lori (E, M-2)
Walla, Bob (E-3)

ERA Herman Group Real Estate

Cress, Brian (E)

ERA Shields

Rest, Alan (E-2)

European Wax Center

Cavanaugh, Josh (H-2)

Express Employment

Bonham, Jan (H)

Farmers State Bank

Cadd, Jennifer (E-2)

FedEx Corporation

Abbey, Beverly (M)
Alexander, Tony (E, M)
Baron, Jeff (E)
Bass, Bill (E)
Bonser, Cris (E)
Brown-Kirkwood, Monica (E)
Carruthers, Will (E, M)
Clancey, Mike (E)
Contreas, Mary (E)
Dworak, Damon (E, M)
Forget, Jeff (E, M)
Frieje, Madison (E)
Hadley, Robin (E)
Hane, Matt (E)
Horner, Julie (E)
Houben, Beth (E)
Ihlenfeld, Barbara (M)
Lee, Lanthia (E)
Lentz, Reid (M-3)
McDaniel, Dave (E, M)
Meshenky, Kelly (M-2)
Moorhouse, Ellaina (M-2)
Necessary, Mark (E)
Norfleet, Bryan (E, M-2)
Robinson, Beth (E)

Sarmiento, Patricia (E-2)

Shearer, Don (M)
Smith, Dave (E)
Smith, Don (E, M)
Smith, Randy (E)
Straub, Barry (E)
Tabor, Greg (E, M-4)
Tanikella, Visa (E, M)
Thompson, Leanne (E-2, M)
Valentine, Alex (E-2)
Vitali, Kara (E)
Walston, Antony (E-2, M-1)

First Affirmative Financial Network

Finkbeiner, Joey (H)

First Command Financial Services

Lawyer, David (M)

FirstBank

Bunney, Zach (E-2)
Everhart, Leigh (E)
Haltom, Angie (E)
Limon, Gaby (E)
Neuenschwander, Abbie (E)
Wilson, Kyle (E)

Ford Motor Credit Company

Asam, Ben (M)
Back, Kimberly (E)
Bassatt, Carlos (E)
Cassidy, Michael (E)
Corrica, Tanya (E)
DeBerry, Andrew (E)
Erznoznik, Molly (E)
Fields, Shelisa (M)
Forsyth, Doug (E-2)
Garcia, John (M)
Jenks, Robert (M)
Kinnison, Zach (E)
Shi, Rick (E)
Simpson, Benjamin (E)
Wamsley, Camille (M)

GE Johnson Construction Company

King, Kasia (E)
Stearns, Christine (E)

Hewlett Packard Enterprise

Chamberlin, Robin (E-3)
Desposito, Keith (E-3, M)
Fischer, Eric (E)

HomeBridge Financial Services

Schinkel, Shannon (E-3)

Hotel Elegante

Okvath, Ed (E)

IBM

Hart, Cheryl (E)

Infosys

McCarthy, Shaun (H)

Integrity Bank & Trust

Lawrence, Ashley (H)

Junior Achievement of Southern Colorado

Butler, Kim (E-2)
Immel, Penny (E-8)
McClerman, Sue (E, M)
McGinnis, Scott (E-2)
McKee, Carrie (E, H)
Terrazas, Angela (M)

Junior Achievement USA

Adams, Melanie (E)
Bartlett, AJ (E)
Bartner, Howard (E-2)
Bell, Terri (E)
Berndt, Robert (E)
Casteel, Pamela (E)
del Toro, Alberto (E)
Desrosiers, MC (E)
Fletcher, Jody (E)
Frank, David (E)
Glaze, Tyler (E)
Glorioso, Kimber (E)
Grunenwald, Matt (E-2)
Henry, Lavonne (E)
Kepler, Chelsea (E)
Kimmell, Beth (E)
Kimzey, Jacque (E)
Lamb, Demetrius (E)
Law, Crystal (E)
Lee, Jeanette (E)
Luu, Susan (E)
Mondragon, Mika (E)
O'Hern, Paul (E)
Parker, Debbie (E)
Perry, Lyndsey (E)
Rodriguez, Regina (E)
Ruiz, Ramona (E)
Stagner, Cassie (E)
Tim, Nancy (E)
Tso, Laphillda (E)

Klein Appraisal

Klein, Claudia (E-6)

Leadership Pikes Peak

Ross, Mundi (H-2)

LexisNexis

Schmidt, William (H)

Lockheed Martin

Barrett, Patrick (E-3)
Bergneir, Brandy (E)
Campbell, Susan (E)
DeVries, Colleen (E)
Foster, Andrew (E)
Hellewell, Chris (E)
Hightchew, Darin (E)
Holcombe, Jennifer (E)
Klumpe, Herbert (E)
Kocourek, Elden (E)
Kubricht, Stefan (E)
Lavan, Jean (E)
Nirmalakhandan, Sanjeev (E)
Ramos, Donna (E)
Reynolds, Lorraine (E)
Riley, Erin (E)
Roberts, Jeffrey (E)
Rothe, Mark (E)
Seay, Michael (E)
Stinett, Jill (E)
Suppes, Rich (E)
Szczur, James (E)
Walter, Timothy (E)

M3 Planning

LoRe, Cammy (H)

McNew & Associates

McNew, Lianne (E, H)
McNew, Mike (H)

Northrop Grumman Corp

Vrana, Taryn (E)

Northstar Bank

Gardner, Dave (E)
Hollman, Jon (E)

Northwestern Mutual Financial Network

McIntyre, Charles (M)

Nurse Core

Ziemer, Rachel (E-2)

Oracle USA

Bartner, Pam (E)
Underwood, Liisa (M)
Warhoe, David (H-2)

PepsiCo

Dusseau, Tim (E-2)

Pikes Peak National Bank
Roberts, Robin (M, H)

Pinnacol Assurance
Scriber, Kenneth (M)

Primerica
Owens, Doug (H-2)
Welton, Kym (H-2)

Red Leg Brewing Company
Baldwin, Todd (H)

RMTC Hospitality
Vitagliano, Larry (H-3)

Schmidt Construction Company
Miller, Leonard (E)
Whittington, Winter (E)

Security Service Federal Credit Union
Ballejos, Amanda (E-2)
Beasley, Laura (E)
Davis, Lana (E)
Fahey, Mark (E)
Fry, Anna (E)
Genoshe, John (E)
Grall, Nick (E)
Hooper, Mary (E)
Jones, Becky (E)
Martin, Barbie (E)
Matissek, Amy (E-3)
McLaughlin, Wanalisa (E)
Meider, Mitch (E-2)
Romanishan, Sanja (E)

Service Dynamics
Bartley, Sam (E-2)

Silver Key Senior Services
Onstott, Laurie (E-2)

Stanley Financial Services
Stanley, Bill (M)

Staples
Harper, Penny (E-3)

Sunrise Motor Company
Bezanson-Herz, Susan (M)

T. Rowe Price
Aguilar, Tracy (E)
Albers, Jon (E)
Bashaw, Alex (E)
Becker, Nikki (E)
Brown, Rhonda (E-2)

Busch, Amber (E)
Carolan, Karen (E)
Demars, Donna (E)
Duran, Nick (E)
Ellison, Kim (E)
Gill, Bray (E)
Gruenke, Natalie (E)
Harding, Tekarah (E)
Haskins, Sarah (E-2)
Helzer, Joel (E)
Honea, Scott (E-2)
Howland, Ben (E)
Huddleson, Heather (E)
Hummer, Chris (H)
Johns, Leah (E)
Kalina, Danielle (E)
Kudron, Sam (E)
LaChat, Joe (E)
Laurel, Joey (E)
Little, Jill (E)
Lombardo, Courtney (E-2)
MacDonald, Nick (E-2)
Manning, Ashley (E)
McGarvey, Lisa (E)
Medina, Tina (E-2)
Motley, Nicole (E-2)
Nakai, Susan (E-2)
Peterson, Rachael (E)
Ponzio, Andrew (E-2)
Ramirez, Cynthia (E)
Rascon, Adam (E)
Reddy, Lata (E)
Riley, Britany (E)
Rivera Cardona, Jennifer (E)
Roark, Mandie (E)
Robinette, Katie (E)
Robinette, Nik (E)
Romano, Denise (E)
Schamehorn, Kelcy (E)
Schillinger, Jacqueline (E)
Sgro, Jonathan (E-2)
Smith, Heather (E)
Stewart, Greg (E)
Suess, Danie (E)
Suess, Jennifer (E)
Taylor, Becca (E)
Thomas, Turner (E)
Wallace, Stephanie (E)
Wismer, Aaron (E)
Wolf, Steven (E)
Woods, Stuart (E)
Ziegler, Ashley (E-2)

Target
Highfill, Adam (E)

TCF Bank
Kirschenmann, Abigail (E)
Lave, Joshua (E, H)

The Broadmoor
Frey, Osanna (E)
Glorie, Michelle (E-6)

Tri-Lakes Cares
Chapin, Haley (E-2)

Tri-Lakes Cares - Hangers to Hutches
Vanderkolk, Cara (E)

Troops to Teachers
Duffy, Sheldon (E-2)

U.S. Air Force - NORTHCOM
Smart, Jon (M)

UMB Bank
Parsons, Kathleen (E)

University of Colorado Colorado Springs
Driscoll, Dan (M)

University of Phoenix
Kearney, Dan (E-9, M-16)

U.S. Army
Wellein, Dawn (E-2)

U.S. Bank
Davis, Kevin (E)
Law, Marcie (E)

USAA
Schultz, Gary (E, M)

U.S. Air Force
Oliver, Celeste (H)

Vectra Bank
Berrios, Aileen (E)

Waddell & Reed
Koenig, Eileen (E-2)

Walmart
Antl, Greg (E)

Wells Fargo Insurance Services
Nicholson, Rita (E)

X-Ray Services Supply
Williams, Al (E-6)



PARTICIPATING SCHOOLS

Elementary School (E), Middle School (M), High School (H)

COLORADO SPRINGS AREA HEADQUARTERS (EI Paso, Alamosa, Conejos, Costilla, Custer, Gunnison, Rio Grande, Saguache, Teller Counties)
School Districts: 25
Schools: 145 schools

El Paso County

D2 Harrison

Harrison (H)
Monterey (E)
Oak Creek (E)
Pikes Peak (E)
Sand Creek (E)
Sierra (H)
Stratmoor Hills (E)

D3 Widefield

Talbott (E)

D8 Fountain-Fort Carson

Fountain (M)
Mesa (E)

D11 Colorado Springs

Buena Vista (E)
Carver (E)
Chipeta (E)
CIVA Charter (H)
Columbia (E)
Doherty (H)
GLOBE Charter (E, M)
Grant (E)
Holmes (M)
Howbert (E)
Hunt (E)
Jackson (E)
Jenkins (M)
Keller (E)
King (E)
Madison (E)
Martinez (E)
McAuliffe (E)
Midland International (E)
Mitchell (H)
Monroe (E)
Queen Palmer (E)
Rogers (E)
Roosevelt-Edison Charter (E)
Rudy (E)
Russell (M)
Sabin (M)
Scott (E)
Steele (E)

Stratton (E)
Trailblazer (E)
Twain (E)
West (E)

D12 Cheyenne Mountain

Broadmoor (E)
Cheyenne Mountain (E)
Gold Camp (E,M)
Skyway (E)

D14 Manitou Springs

Manitou Springs (E)
Manitou Springs (H)

D20 Academy

Academy Endeavor (E)
Academy International (E)
Air Academy (H)
Antelope Trails (E)
Chinook Trail (E)
Discovery Canyon Campus (E, M, H)
Foothills (E)
High Plains (E)
Liberty (H)
Mountain View (E)
Pine Creek (H)
Prairie Hills (E)
Rampart (H)
Ranch Creek (E)
Rockrimmon (E)
The DaVinci Academy (E)
Woodmen-Roberts (E)

D38 Lewis-Palmer

Bear Creek (E)
Palmer Lake (E)
Prairie Winds (E)

D49 Falcon

Evans (E)
Falcon (E)
Meridian Ranch (E)
Ridgeview (E)

Other-El Paso County

Colorado School for the Deaf and the Blind (E, H)
Colorado Springs Christian School (E)
Corpus Christi Catholic School (E, M)
Pikes Peak BOCES (M, H)
St. Paul Catholic School (E, M)

Service Areas

Chaffee County

RE-32-J Salida School

District

Longfellow (E)
Salida (M)

Gunnison County

RE-1J Gunnison Watershed

Crested Butte Community School (E, M, H)
Gunnison (E)

Park County

Lake George Charter (E)

Teller County

RE-1 Cripple Creek-Victor

Cresson (E)
Cripple Creek-Victor Junior/Senior (M, H)
Re-2 Woodland Park School District
Columbine (E)
Gateway (E)
Summit (E)

PUEBLO DISTRICT (Pueblo, Baca, Bent, Crowley, Fremont, Huerfano, Kiowa, Las Animas, Otero, Prowers Counties)

Pueblo County

D60 Pueblo City Schools

Baca (E, M)
Benjamin Franklin (E)
Bessemer Academy (E, M)
Beulah Heights (E)
Bradford (E)
Carlile (E)
Central (H)
Corwin (E, M)
Fountain (E)
Goodnight (M)
Haaff (E, M)
Heritage (E, M)
Heroes K-8 Academy (E, M)
Highland Park (E)
Irving (E, M)
Minnequa (E, M)
Morton (E)
Park View (E)
South (H)
South Park (E)
Sunset Park (E)

D70 Pueblo County

Avondale (E)
Prairie Winds (E)
Rye (E)
South Mesa (E)
Vineland (M)
Craver (M)

Other-Pueblo County

St. John Neumann Catholic School (E, M)

Fremont County

RE-2 Fremont School District

Washington (E)
McKinley (E)
Harrison (E)
Penrose (E)
Mountain Core Knowledge (E, M)

Other-Fremont County

Boys and Girls Club Fremont County

Las Animas County

RE-2 Primero School District

Primero Elementary School (E)

ROARING FORK VALLEY DISTRICT (Garfield, Lake, Pitkin Counties)

Garfield County

RE-1 Roaring Fork School District

Basalt (E)
Basalt (M)
Basalt (H)
Carbondale (M)
Crystal River (E)
Glenwood Springs (E)
Glenwood Springs (M)
Glenwood Springs (H)
Sopris (E)

RE-2 Garfield School District

Cactus Valley (E)
Elk Creek (E)
Graham Mesa (E)
Highland (E)
Kathryn Senior (E)
Rifle (M)
Wamsley (E)

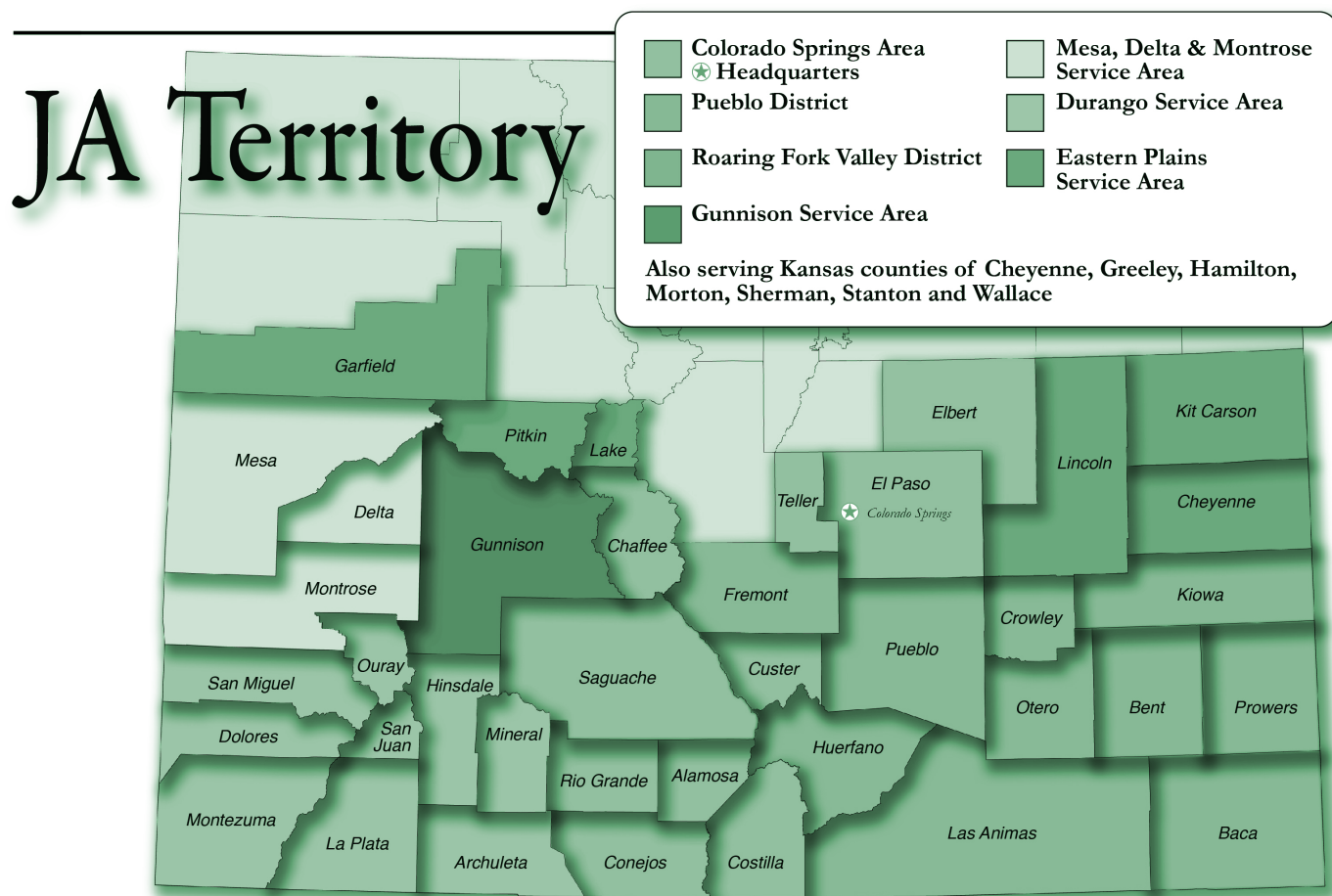
Other-Garfield County

St. Stephens School (E, M)
Two Rivers Community School (E, M)
Carbondale Community School (E, M)

Pitkin County

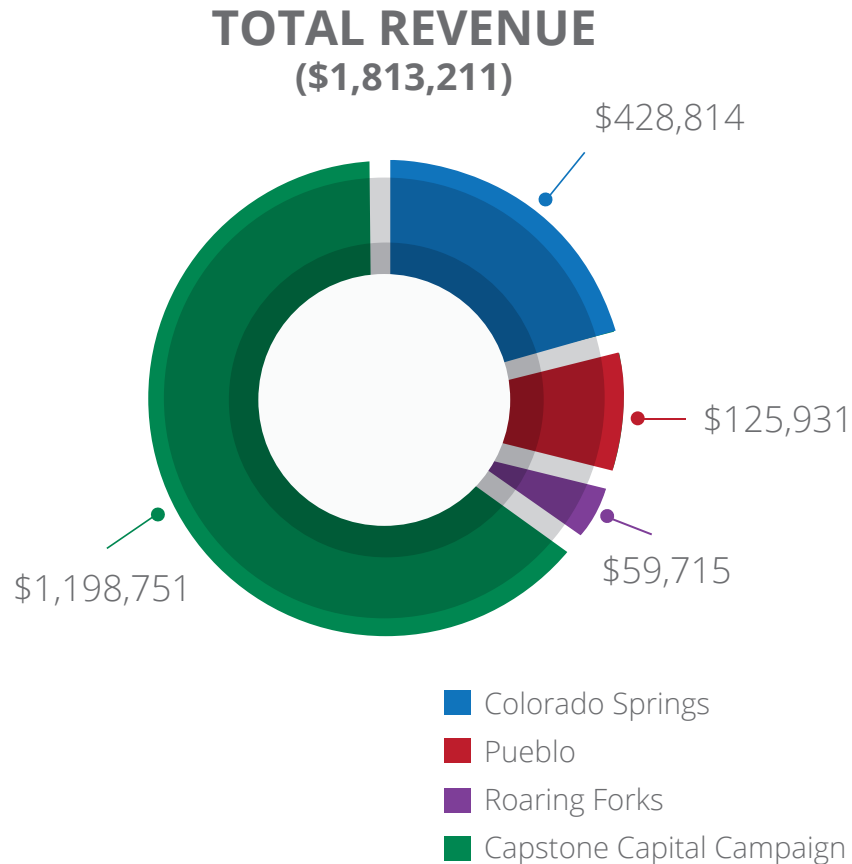
D1 Aspen

Aspen (E)
Aspen (M)
Aspen (H)



2015-16 Junior Achievement of Southern Colorado served students in Aspen, Avondale, Basalt, Canon City, Carbondale, Colorado City, Colorado Springs, Crested Butte, Cripple Creek, Divide, Falcon, Fountain, Glenwood Springs, Gunnison, Lake George, Manitou Springs, Monument, New Castle, Palmer Lake, Penrose, Peyton, Primero, Pueblo, Pueblo West, Rifle, Rye, Salida, Security, Silt, USAF Academy, Widefield, and Woodland Park.

AREA FINANCIALS



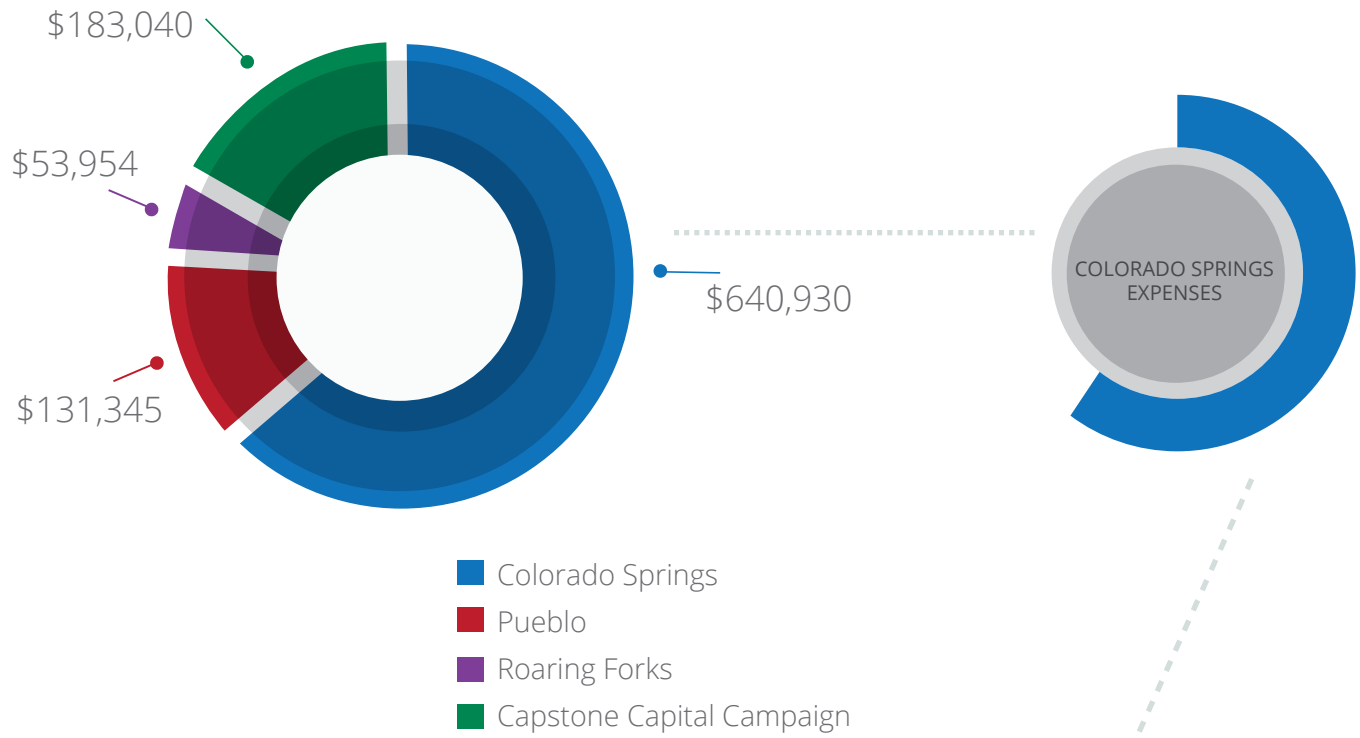
The 2015-16 Junior Achievement of Southern Colorado financials show an overall surplus. This is due to significant Capital Campaign gifts. We faced challenges which impacted our Colorado Springs operating financials.

We transitioned to a new President and CEO following the retirement of a long-time predecessor. We moved into the public phase of our Capital Campaign. We also changed our funding strategy from an events-focused to a donor-centric approach which we believe will provide long-term philanthropic sustainability.

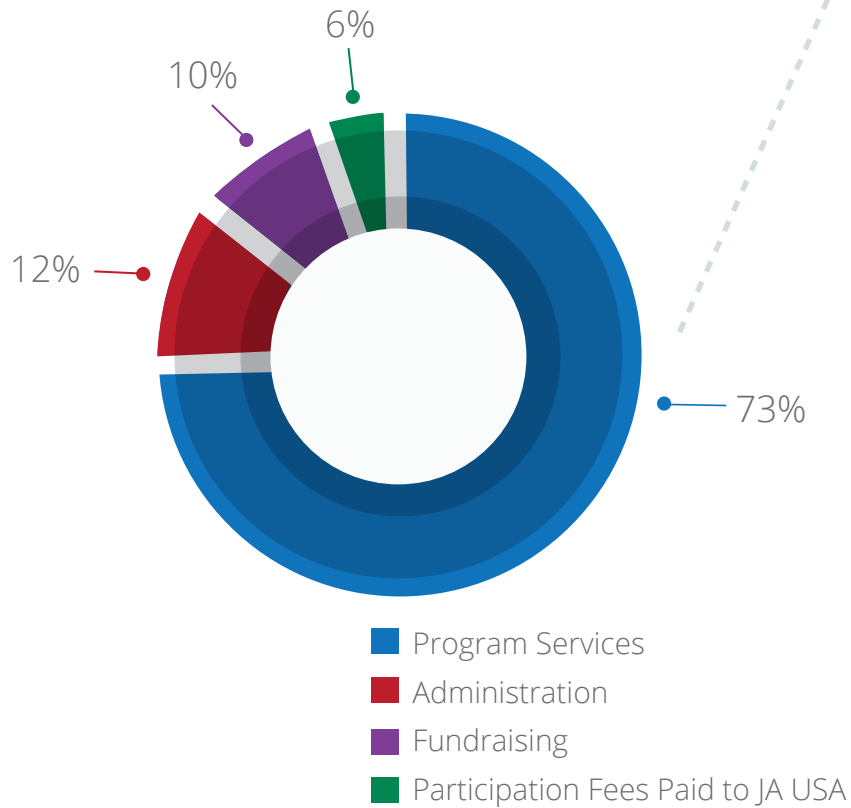
While these changes impacted this year's outcomes, we are confident they will contribute to our long term success.

AREA FINANCIALS

TOTAL EXPENSES (\$1,009,269)



COLORADO SPRINGS EXPENSES





DONORS

\$10,000 Plus

The Antlers Hotel
Ent Credit Union
FedEx Services
GHX
Lockheed Martin
The Payback Foundation
Schmidt Construction Company
T. Rowe Price Foundation
U.S. Bank
USAA
Walmart
Woodford Foundation

\$5,000 to \$9,999

Dave & Carolyn Colburn
Colorado Springs Health Partners
Tom Davis
El Pomar Foundation
First Tech Federal Credit Union
G.E. Johnson Construction
Dave Loose
PepsiCo

Security Service Federal
Credit Union
Southern Colorado Community
Foundation
United States Olympic
Committee

\$2,500 to \$4,999

Gary Backstrom
BBVA Compass
The Broadmoor Hotel
Colomex, Inc. / Taco Bell
Convergys
Scott Davis
Cripple Creek & Victor Gold
Mining Co
FirstBank
The Gazette
Harmony Bowl
HomeBridge Financial Services, Inc
Mike Karty
Key Foundation
Kinder Morgan
KMG Electronic Chemicals
Scott McGinnis
Ed & Linda McKee

Mining Co, Inc Pikes Peak
National Bank
Darla Ringstad
Trane Ingersol Rand
Wells Fargo Insurance Services
Steve & Kristin Woodford

\$1,000 to \$2,499

15-C Cigar & Martini Bar
Academy School District 20
ADD STAFF, Inc
ANB Bank
Atlas Pacific Engineering
Aventa Credit Union
Bank of the San Juans
Barnes & Noble
Howard & Pam Bartner
Zach Bunney
Chick-fil-A
Classic Homes
Community Banks of Colorado
Colorado Business Bank
Colorado Springs Business
Journal

Kathryn Ekle

DONORS

GDM Corporation
Herring Bank
Susan & Dave Kamman
Stanton & Kristy Kensinger
Loaf & Jug
Gary & Jane Loo
Katherine Loo
Mark Michalek
Mountain View Electric Assoc
Northstar Bank
Packaging Express
Pikes Peak Kiwanis Club
Rampart Supply Inc.
Randy & Arlene Reynolds
Salida Sunrise Rotary
Grant & Mary Smith
Greg & Lenora Tabor
Target Distribution Center
UMB Bank
UTC Aerospace Systems
Dr. Marc Van Ness, DMD, PC
Rick & Julie Weber
Wells & West General
Contractors, Inc
Wells Fargo Foundation

\$500 to \$999

American Furniture Warehouse
Ameriprise Financial
Anonymous
Bank of Colorado
Craig Barragry
Bryan Construction
Rich Burchfield
City of Woodland Park
Steve & Bea Colburn
Wendy Collison
Andy Colosimo

Concrete Coring Co.
Jim & Barbara Curry
Creative Providers Foundation
Credit Union of Colorado
Kevin & Kira Davis
Dillie & Kuhn
Empire Title
Mark Everett
Daniel Flansburg
Kent Fortune
Genesys Technologies
Amy Gillentine Sweet
Theo Gregory
Ed Grocholski
John Haney
Karen Harvey
Phil Hernandez
Jeanette Hodge
JBI Construction
Serena Johnson
Hewlett Packard Enterprise
Industrial Printers
La Casita Mexican Grill
Land Title Guarantee Company
Tom Landsness
Penny Larson
Crystal Law
Ben Lythgoe
Austin Maher
Ky McCarty
Carrie McKee
Mountain View Bank
Patrick Muldoon
Mulliken Weiner Berg & Jolivet, P.C.

Jerry & Lana Mutchler
Bob & Karyl Myers
Dan Niedbalski
Noble Energy
Northwestern Mutual Financial
Network
Olive Real Estate Group
Andrew Olson
Paramount Professional Services
Prudential Rocky Mountain
Realtors
Bernard A. Quartz
Rinchem Company, Inc
Susan Roser
John & Jeanine Ruzicka
Savage Excavation LLC
Sparks Willson Borges Brandt &
Johnson, P.C.
Ann Sulley
TR Toppers Inc
Umbrella Roofing
Velcon Filters
Bob & Jeanine Walla
Elissa Washburn
Ken & Judy Wasoba
Woodford Manufacturing



JA helps students realize that *the education they are getting today* will help them to have a bright future tomorrow.

CAPITAL CAMPAIGN

This year Junior Achievement of Southern Colorado made great strides toward wrapping up our Capital Campaign for JA BizTown and JA Finance Park. It was announced that an effort was being made to raise \$1 million dollars to name the whole building, the Karl Flemke Center for Free Enterprise, after a former Junior Achievement USA President who helped bring the JA USA national headquarters to Colorado Springs and served as a greatly respected community leader for numerous organizations in the Pikes Peak region.

El Pomar Foundation offered a challenge grant matching contributions made in Karl Flemke's name up to \$200,000 to complete this campaign.

Many generous gifts and pledges were made this year, as you can see below. The two most significant were from GE Johnson Construction Community Foundation for \$500,000 to name the Gil Johnson JA Finance Park as well as Mr. and Mrs. Gary and Jane Loo for \$250,000 to name the Orin Loo Town Square.

JUNIOR ACHIEVEMENT'S REAL-WORLD MARKETPLACE

Prior to the day long, on-site simulation in JA BizTown or JA Finance Park, students complete a comprehensive teacher-delivered curriculum at school consisting of 13 lessons. This prepares them for practical application of financial literacy, entrepreneurial, and workforce readiness concepts and skills.

2015-16 Capital Campaign Contributors

\$500,000 Naming:

Gil Johnson JA Finance Park
GE Johnson Construction
Company Community Foundation

\$250,000 Naming:

Orin Loo Town Square
Mr. and Mrs. Gary and Jane Loo

\$50,000

Ent Credit Union

\$25,000 - \$49,999

Mr. and Mrs. Raymond and
Patty Deeny
Mr. Frank Evans
Packaging Express, Inc.
Woodford Manufacturing
Company

\$10,000 - \$24,999

Mr. And Mrs. Dave and Carolyn
Colburn
McNew & Associates, Inc.
Ms. Tina Santi Flaherty

\$5,000-\$9,999

Mr. John Reynolds Borchert
The Moniker Foundation
Mr. George Edie
Lockheed Martin

\$1,000 - \$4,999

Air Academy Federal Credit Union
Mr. Scott Shollenbarger
Mr. and Mrs. Grant and
Mary Smith
Dr. Francis Barry
Mr. Craig Barragry
Mr. John Darras
Mr. Jason P. Homec

Susan & Dave Kamman
Mr. Kevin Kevaney
Ms. Shannon Schinkel
Mr. Kelly Shaffer
Ms. Wendy Collison

\$500-\$999

Steve & Bea Colburn
Mr. and Mrs. Richard and
Kathleen Covey
Jim & Barbara Curry
Mr. Tim Dusseau
Mr. Kevin Davis
Mr. and Mrs. Stanton and Kristy
Kensinger
Ms. April O'Neil
Ms. Carrie McKee
Bob & Karyl Myers
Mr. and Mrs. Gary and Dana
Schultz

JA BIZTOWN & FINANCE PARK

Of the 2,000+ students surveyed who didn't think it was important to manage their money, 85% changed their minds after their JA Finance Park experience!



TEAM BUILDING



STUDENT EMPOWERMENT



RELEVANT CONCEPTS & SKILLS

JA BIZTOWN

5th Grade Students run financial institutions, manage restaurants, promote their businesses on social networks, produce TV commercials, write checks, and vote as they experience a real-life marketplace.

JA FINANCIAL PARK

8th Grade Students make financial decisions to balance a budget based upon a real-life scenario involving a job, salary, and family situation including food, clothing, housing, taxes, savings, insurance, transportation, etc.

EVENTS



2015 JA GOLF CLASSIC

Over 100 friends of JA SoCo participated in the 13th Annual JA Golf Classic, presented by GE Johnson Construction Company and Schmidt Construction Company on August 7, 2015 at Cheyenne Shadows Golf Club at Fort Carson. The team (pictured) comprised of Shawn Clift, Dr. Howard Short, Peter Fowler and Mike Helwege claimed top honors for the second year in a row! The popular tournament netted more than \$21,000 to support Junior Achievement.

Save the Date for our 2017 Golf Classic: Friday, August 4, 2017



2016 SHAKE, RATTLE & BOWL

More than 200 teams made up of 1,020 individuals from 38 area businesses raised over \$131,000 during the 33rd Annual JA Rock 'N Bowl. USAA came in as the TOP fundraising company with 58 teams participating and over \$15,000 raised! A special thanks to the Co-Presenting Sponsors FedEx Corporation and Greg Tabor & Barry Straub as well as Security Service Federal Credit Union and Rick Weber. Major sponsors included Colorado Springs Health Partners, Colorado Springs Business Journal, ColoMex/Taco Bell, GE Johnson Construction Company, PepsiCo, Wells Fargo Insurance Services, and Chick-fil-A. A note of gratitude also to Harmony Bowl for hosting this event for the last several years!

Save the Date for our 2017 Rock 'N Bowl: February 3 & 4 and February 10-12, 2017



2016 ANNUAL GALA & AUCTION

More than 400 guests gathered for CARNIVAL, the 23rd Annual Junior Achievement Gala & Auction on April 30, 2016 at The Antlers Hotel. News 13 KRDO's Jon Karroll served as Master of Ceremonies. The evening was highlighted by 12 students sharing their stories about what they learned from Junior Achievement. Guests bid on hundreds of items donated by the local business community during the silent and live auctions. Over \$70,000 was raised for JA. A special thank you to the 2016 Gala & Auction Committee: Kate Brunz, Tim Dusseau, Kevin Davis, Karin Kovalovsky, Leonard Miller, Rita Nicholson, Kathy Schwindt, Scott Shollenbarger and Ann Sulley.

Save the Date for our 2017 Gala: Saturday, April 8, 2017

EVENT SPONSORS

Thank You to Our Generous Event Sponsors!

2015 JA GOLF CLASSIC

Presenting Sponsors:



Breakfast Sponsors:



Lunch & Beverage Sponsors:



Additional Sponsors:



Cheyenne Shadows, Charlie Brown Goodtime Travel & Mountain View Electric Association, Inc., 15C Club-Martini & Cigar Bar, Craddock Companies, Tom Calvin – State Farm Insurance, Comcast, HomeBridge Financial Services, La Casita, Shaun McCarthy, Pennica Financial Group, TekSystems, Dr. Mark Van Ness - Lehman Dental, Woodford Manufacturing

2016 SHAKE, RATTLE & BOWL

Presenting Sponsors:



Major Sponsors:



Host Sponsor:



Additional Sponsors:

The Antlers Hotel, ANB Bank, Aventa Credit Union, Land Title Guarantee Company, Olive Real Estate Group, Inc., Packaging Express, United States Olympic Committee, USAA, U.S. Bank and Vectra Bank.

2016 ANNUAL GALA & AUCTION

Summit Sponsors:



Peak Sponsors:



Additional Sponsors:

Wells Fargo Advisors, Academy School District 20, ANB Bank, Grant and Mary Smith, Pikes Peak Community College, T. Rowe Price, Walmart



Junior Achievement of Southern Colorado Offices

Colorado Springs Headquarters

Junior Achievement

2320 West Colorado Avenue
Colorado Springs, CO 80904
Phone: (719) 636-2474
Fax: (719) 636-5232

Pueblo District

Junior Achievement

601 N Main Street, Suite 221
Pueblo, CO 81003
Phone: (719) 546-9506
Fax: (719) 595-9481

Roaring Fork Valley District

Junior Achievement

P.O. Box 1477
Glenwood Springs, CO 81602
Phone: (405) 708-1577

Teller County

Junior Achievement

194 Cornell Drive
Woodland Park, CO 80863
Phone: 719-650-4089